

Dear Hiring Team,

I am writing to express my interest in the Director General position at the International Council for Game and Wildlife Conservation (CIC). My background as a former UNOPS staff member, international project designer, and director of cross-border initiatives aligns with the CIC's operational management, strategic planning, and international advocacy requirements.

My work centers on international project design, EU funding management, and multi-stakeholder cooperation. Through my role with UNOPS and subsequent consultancies, I have managed project lifecycles, structured institutional fundraising strategies, and coordinated with public authorities, international bodies, and non-governmental organizations. Details on my work with international funds and institutional management can be viewed at https://www.massimogabellone.com/en/portfolio_fondi_internazionali_preview_en.html and my NGO-related engagements at https://www.massimogabellone.com/en/portfolio_ngo_preview_en.html.

Regarding representation and partnership development, I founded and directed the cross-border program "Nei Suoni dei Luoghi," coordinating institutional partners, regional bodies, and international delegations across eight countries. This involved managing complex logistics for global gatherings, leading public communications, and maintaining diplomatic relations with high-level decision-makers. Overview of these cross-border initiatives is available at https://www.massimogabellone.com/en/portfolio_cultura_preview_en.html, with a comprehensive summary at <https://www.massimogabellone.com/en/preview.html>.

My experience equips me to serve as the chief operational manager and spokesperson for the CIC, supporting the President and Executive Committee in delivering the organization's global strategy, managing National Delegation relations, and driving key partnerships with UN agencies, EU institutions, and conservation organizations.

I welcome the opportunity to discuss how my expertise in international program oversight and policy liaison can serve the objectives of the CIC.

Sincerely,

Massimo Gabellone

International Cultural Consultant | EU Project Designer | Steinway Artist

massimo.gabellone@icloud.com | +355 692 882 052

<https://www.massimogabellone.com/en/preview.html> | [linkedin.com/in/massimogabellone](https://www.linkedin.com/in/massimogabellone)