

Dear Hiring Team,

I am writing to express my keen interest in the Senior European Funding Consultant position at Leyton in Brussels. With over 30 years of experience in EU funding management, international cooperation, and cultural project design, I am confident my expertise aligns perfectly with Leyton's mission to support innovative organizations in securing complex, large-scale grants.

My career has been defined by successfully coordinating over €14 million in funding across major European programs, including INTERREG, Creative Europe, IPA, Horizon, and ESF. This involved orchestrating collaborations with 120+ institutional partners across nine European countries, demonstrating my ability to build and manage international consortia. My former role as a UNOPS Staff Member (2005-2010) further honed my skills in navigating complex international frameworks.

A significant achievement includes founding and directing the cross-border "Nei Suoni dei Luoghi" Festival. Over 25 years, it involved 35,000 musicians in 1,300+ concerts across eight countries. This initiative showcases my entrepreneurial drive, long-term vision, and capacity for large-scale, multi-stakeholder project coordination – qualities central to this role and Leyton's values, particularly in business development and partnership building. My operative focus on Albania, Western Balkans, and Italy also offers valuable regional insight.

I am fluent in English and a native Italian speaker. Explore my relevant experience in international funding and cultural business development through my portfolios: Fondi: https://www.massimogabellone.com/en/portfolio_fondi_internazionali_preview_en.html and Business: https://www.massimogabellone.com/en/portfolio_cultura_business_preview_en.html. My full professional overview: <https://www.massimogabellone.com/en/preview.html>.

I am eager to leverage my proven track record in securing funding, coordinating complex projects, and fostering strategic partnerships to contribute to Leyton's continued success. I am seeking senior, autonomous, project-based roles where I can make a significant impact. Thank you for your time and consideration. I look forward to discussing this exciting opportunity further.

Massimo Gabellone

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<https://www.massimogabellone.com/en/preview.html> | [linkedin.com/in/massimogabellone](https://www.linkedin.com/in/massimogabellone)